

EXHIBIT J

Clendening, Eric

From: Clendening, Eric <Eric.Clendening@flastergreenberg.com>
Sent: Tuesday, December 8, 2020 5:46 PM
To: Wolek, Adam; Wagner, William
Cc: Goodkind, Ken
Subject: HomeSource Financial Documents - ATTORNEYS EYES ONLY
Attachments: HomeSource 15115 - ATTORNEYS EYES ONLY.XLSX; HomeSource 15114 - ATTORNEYS EYES ONLY.XLSX

Adam and Bill,

We have attached two documents that are designed ATTORNEYS EYES ONLY and Bates labeled HomeSource 15114 and HomeSource 15115. Please note that these documents are AEO, but we are unable to Bates label the files directly like with PDFs, so the "AEO" designation is provided in the file name.

HomeSource 15114 provides HomeSource's profits and losses from 2017 to October 31, 2020.

HomeSource 15115 contains three tabs. The first tab shows three different projections of lost/forecasted revenues as a result of the defendants' misconduct from January 2018 to June 2020. The first projection shows only the revenue lost from the remaining ADC dealers. The second projection shows the revenue lost from the remaining ADC dealers and the anticipated penetration of other NECO dealers. The third projection shows the revenue lost from the remaining ADC dealers, the anticipated penetration of NECO, and the anticipated penetration of Nationwide's non-NECO market share. In the charts to the right of these figures, the blue lines show the actual result, while the orange lines represented the projected result but for defendants' conduct.

The second tab shows HomeSource's growth from January 2018 to June 2020. It shows when new customers signed up for services, and which services they added. It also provides a further breakdown by price and quantity.

The third tab shows the customers lost as a result of defendants' misconduct.

These projections were prepared by our clients to quantify their damages and do not constitute an expert report. The deadline for expert discovery is not until May 2021, and we reserve the right to amend this information as additional damages are accrued/calculated.

Finally, HomeSource will not be producing tax returns or bank statements, as those documents bear no relevance on the claims/damages at issue and represent an improper attempt to harass our clients by prying into irrelevant financial documents.

Sincerely,

Eric R. Clendening

Flaster Greenberg PC

1810 Chapel Ave. West, Cherry Hill, NJ 08002

Tel: 856.382.2210 · eric.clendening@flastergreenberg.com

Philadelphia Office: 1835 Market St., Suite 1050, Philadelphia, PA 19103

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